

# Everyday User IT - Case Study

## Metsec

### Case Study Metsec

Metsec plc is a specialist cold roll-forming company. We're the largest in the UK and we supply the construction and manufacturing industries. We add value through expert design, precision manufacturing and on-time, in full product delivery.

By combining excellent service and innovative products with cost effective solutions we have a worldwide portfolio of satisfied clients.

In order to stay at the forefront of our industry we need partners that are as progressive and customer-focussed as we are. Having worked with them for so long, I can confidently say that CCS Media is that partner.

While CCS Media has been constantly evolving there's one thing that hasn't changed, our account manager. She's been with us from the start. It's great for us as she knows our business inside out. I think this consistency says a lot about CCS Media.

The rapport we've built over time means we always know we get an honest opinion, (this is a big thing for us) and her 'whatever it takes attitude' ensures service is always exceptionally high.

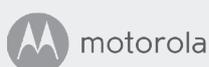
CCS Media work with us across the whole of our IT ordering. We typically place around 20 orders per month. The high service we receive on everything from a desktop to software purchase, or special one off solutions stands testament to their size and experience.

Our everyday procurement, which is literally every single day, is simplified so we can focus on our core business. Even when we are looking at one off bespoke projects, like our new warehouse solution, the whole process is easy and just flows.

By working closely on our new warehouse project, they really understood our needs.

**CCS Media are the number one IT partner for Metsec everyday.**

**"In the years we've worked with CCS Media a lot has happened, however their enthusiasm, innovation and support has always stayed the same."**



## About Metsec

As the UK's largest specialist in cold roll-forming, Metsec provides a whole host of products for the construction and manufacturing industries. We focus on adding value through expert design, precision manufacturing and on-time in full product delivery. We combine excellent service and quality products to provide cost effective solutions for our customers throughout the world.

We wanted to develop a new state of the art warehousing infrastructure to achieve advanced levels of control and efficiency. Together with CCS, we created one solution from multiple manufacturers.

From the initial stages of arranging discussions with technology specialists to equipment demos and trials through to setting up specialist pricing agreements on our behalf, our account manager funnelled an immense level of resource directly to our business.



## Key Facts

- Business Continuity
- Long Term Partnership
- Brand Independence

**“The expertise of CCS enables us to obtain the right equipment. Our warehousing operation now has a leading edge technology solution built on Motorola barcode scanners and Zebra label printers.”**

**CCS work with the world's leading brands to provide **Everyday User IT, Print & Office Supplies** and deliver **IT Project Services** to over **4,000** companies every month.**

For further details visit [ccsmedia.com](https://ccsmedia.com)

Let's talk Call **01246 200 200**



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